

**October 1, 2017 - September 30, 2018 Budget  
Accrual**

**Revenue**

District Membership	\$184,000.00
Grants	\$842,015.00
Interest	\$850.00
Annual Conference	\$144,000.00
Advanced Income for Next Conference	\$20,000.00
Other (PWQ, region trainings, etc.)	\$7,400.00
<b>TOTAL REVENUE</b>	<b>\$1,198,265.00</b>

**Expenses**

Annual Conference	\$137,000.00
Advanced Expenses for Next Conference	\$4,300.00
IASWCD Office:	
<i>Rent</i>	\$7,300.00
<i>Supplies</i>	\$1,900.00
<i>Equipment/Maintenance</i>	\$800.00
<i>Postage</i>	\$550.00
<i>Travel</i>	\$4,000.00
<i>Registration Fees</i>	\$4,000.00
<i>Salaries</i>	\$119,794.00
<i>Phone/Internet</i>	\$4,500.00
<i>Payroll Expenses</i>	\$11,700.00
<i>Employee Benefits</i>	\$13,420.00
Misc. ( <i>regional trainings, PWQ, LI, etc.</i> )	\$8,100.00
Lobbying	\$10,000.00
Accounting/Bookkeeping	\$5,800.00
Insurance & Bonds	\$32,788.00
Public Relations	\$750.00
NACD:	
<i>Conferences</i>	\$12,650.00
<i>Dues</i>	\$2,075.00
Grants/Agreements	\$800,000.00
<i>Match</i>	\$14,000.00
Dues/memberships/ scholarships/Envirothon	\$18,950.00
Board of Directors	\$4,250.00
Committees	\$1,000.00
<b>TOTAL EXPENSES</b>	<b>\$1,219,627.00</b>

**2018 TOTAL BUDGETED NET Income \$ (21,362.00)**